

**PRESS RELEASE**

**THE BOARD OF DIRECTORS OF ELICA S.P.A.  
APPROVES THE 2015 FIRST QUARTER REPORT**

**NET PROFIT DOUBLES IN THE PERIOD**

**Q1 2015 Consolidated results (January-March 2015)**

- **Revenues: Euro 96.3 million (-0.5%);**
- **EBITDA: Euro 6.1 million (+6.3%);**
- **EBIT: Euro 1.9 million (+10.9%);**
- **Net Profit: Euro 1.3 million, doubling (+106.1%) on Q1 2014.**
- **Net Debt: Euro 65.0 million**, compared to Euro 51.4 million at December 31, 2014, **impacted by non-recurring charges**, generated and expensed in 2013 and 2014.

**Fabriano, May 14, 2015** – The Board of Directors of **Elica S.p.A.**, the parent company of a Group that is the leading manufacturer of kitchen range hoods, has today approved the **2015 First Quarter Report**, prepared in accordance with IFRS.

**Consolidated results – Q1 2015**

**For Q1 2015** the Elica Group reports **consolidated revenues of Euro 96.3 million, substantially stable on Q1 2014 (-0.5%)** and impacted in particular by the slowdown on the Japanese market, which reflected developments in the wider economy. This contraction was offset by favourable exchange rate movements.

Global range hood demand decreased 2.5%<sup>1</sup> in the quarter, principally due to the further contraction on the Asian (-4%), Latin American (-3.4%) and Eastern European (-6.4%) markets, with this latter heavily impacted by the Russian performance. **Western Europe however reported a very strong performance, recovering 2.5%**. North America also confirmed growth (4.0%), against a contraction on the Latin American market.

**The Cooking Segment reported substantially stable revenues (-0.3%)** compared to the first quarter of 2014, with third party brand sales contracting 1.6% against **growth for own brands product sales of 1.7% and an exceptional performance by the Elica brand (up 15.9%)** following investments both on the consolidated markets and those with room for significant market share growth.

**The Motors segment in Q1 2015 saw revenues contract 1.0%**, although the heating sector reported slight growth. **Analysing revenues by the principal markets<sup>2</sup>, the Americas<sup>3</sup> grew 11.2%**, principally due to favourable exchange rate movements. **Asian revenues reduced 2.9%, particularly as a result of the Japanese recession. Revenues in Europe decreased 2.4%**, impacted by - among other issues - the weakness of the Ruble, **with the decrease at like-for-like exchange rates reducing to 1.7%**.

For completeness, the breakdown of consolidated revenues by geographic location of the Group companies is reported below.

1 Global range hood market volumes.

2 Data concerns sales revenues by geographic area and therefore does not refer to the breakdown by operating segment according to the various Group company locations.

3 Includes North, Central & South America

INCOME STATEMENT	Europe		America		Asia and the Rest of World		Unallocated and eliminations		Consolidated	
	Q1 15	Q1 14	Q1 15	Q1 14	Q1 15	Q1 14	Q1 15	Q1 14	Q1 15	Q1 14
<b>Segment revenue:</b>										
Third parties	72,199	72,404	14,367	14,141	9,738	10,875	(22)	(691)	96,283	96,729
Inter-segment	3,971	3,084	8	2	501	103	(4,480)	(3,189)	-	-
<b>Total revenues</b>	<b>76,170</b>	<b>75,488</b>	<b>14,375</b>	<b>14,143</b>	<b>10,239</b>	<b>10,978</b>	<b>(4,502)</b>	<b>(3,880)</b>	<b>96,283</b>	<b>96,729</b>

### Profitability – Q1 2015

EBITDA before restructuring charges in Q1 2015 of Euro 6.2 million increased 5.1% on Q1 2014, based on the combined effect of production efficiencies generated by improved value chain integration, particularly in terms of procurement, together with favourable exchange rate movements. EBITDA net of restructuring charges totalled Euro 6.1 million - up 6.3% on the first quarter of the previous year.

EBIT of Euro 1.9 million increased 10.9% on the previous year (Euro 1.7 million).

The Net Profit of Euro 1.3 million doubled (+106.1%) on Euro 0.7 million in Q1 2014.

<i>In Euro thousands</i>	Q1 15	% revenues	Q1 14	% revenues	15 Vs 14 %
Revenues	96,283		96,729		(0.5%)
EBITDA before restructuring charges	6,157	6.4%	5,856	6.1%	5.1%
EBITDA	6,098	6.3%	5,737	5.9%	6.3%
EBIT	1,856	1.9%	1,673	1.7%	10.9%
Financial income/(charges)	248	0.3%	(1,144)	(1.2%)	121.7%
Income taxes	(762)	(0.8%)	122	0.1%	(724.6%)
Net profit from continuing operations	1,342	1.4%	651	0.7%	106.1%
<b>Net profit from continuing operations and discontinued operations</b>	<b>1,342</b>	<b>1.4%</b>	<b>651</b>	<b>0.7%</b>	<b>106.1%</b>
Group Net Profit	1,169	1.2%	552	0.6%	111.8%
Basic earnings per share on continuing operations and discontinued operations (Euro/cents)	1.88		0.89		111.2%
Diluted earnings per share on continuing operations and discontinued operations (Euro/cents)	1.88		0.89		111.2%

\*The earnings per share for Q1 2015 and 2014 were calculated by dividing the Group net result from continuing and discontinued operations by the number of outstanding shares at the respective reporting dates.

### Balance Sheet

The Net Debt at March 31, 2015 of Euro 65.0 million increased on Euro 62.0 million at March 31, 2014 and Euro 51.4 million at December 31, 2014, particularly due to the payment of Euro 6.5 million of non-recurring charges relating to the restructuring plan already concluded and expensed in 2013 and 2014.

<i>In Euro thousands</i>	<b>Mar 31, 15</b>	<b>Dec 31, 14</b>	<b>Mar 31, 14</b>
<b>Cash and cash equivalents</b>	<b>34,993</b>	<b>35,241</b>	<b>26,331</b>
Finance leases and other lenders	(11)	(12)	(13)
Bank loans and mortgages	(25,785)	(29,277)	(36,337)
<b>Long-term debt</b>	<b>(25,796)</b>	<b>(29,289)</b>	<b>(36,350)</b>
Finance leases and other lenders	(13)	(12)	(14)
Bank loans and mortgages	(74,149)	(57,364)	(51,949)
<b>Short-term debt</b>	<b>(74,162)</b>	<b>(57,376)</b>	<b>(51,963)</b>
<b>Net Debt</b>	<b>(64,965)</b>	<b>(51,424)</b>	<b>(61,982)</b>

**The Managerial Working Capital** on annualised revenues of **9.7% reduced on 11.3% at March 31, 2014**, while increasing on 8.4% at December 31, 2014, although **in line with business seasonality and Management estimates**.

<i>In Euro thousands</i>	<b>Mar 31, 15</b>	<b>Dec 31, 14</b>	<b>Mar 31, 14</b>
Trade receivables	68,352	63,456	75,483
Inventories	65,183	57,609	57,132
Trade payables	(96,182)	(88,238)	(89,011)
<b>Managerial Working Capital</b>	<b>37,353</b>	<b>32,827</b>	<b>43,604</b>
as a % of annualised revenues	9.7%	8.4%	11.3%
Other net receivables/payables	(4,920)	(11,854)	(14,870)
<b>Net Working Capital</b>	<b>32,433</b>	<b>20,973</b>	<b>28,734</b>

#### **Significant events in the first quarter of 2015 and subsequent events after March 31, 2015**

**On January 27, 2015**, in accordance with Article 2.6.2, paragraph 1, letter b) of the Regulations of the Markets organised and managed by Borsa Italiana S.p.A., Elica S.p.A. published the financial calendar for the year 2015.

The Board of Directors of Elica S.p.A. **on February 12, 2015** approved the 2014 Fourth Quarter Report, prepared in accordance with IFRS accounting standards.

At the same meeting, the Board of Directors also decided to appoint Equita SIM, a leading merchant bank involved in stock markets globally and a leading broker for institutional investors interested in Italian equities, as the new Specialist for Elica S.p.A.. Equita SIM's appointment was effective from March 2, 2015.

**On March 7, 2015**, at the Italian Cultural Institute in Paris, Elica presented the newly created Elica France.

**On March 19, 2015** the Board of Directors of Elica S.p.A approved the Consolidated Financial Statements at December 31, 2014 and the Separate Financial Statements at December 31, 2014 of Elica S.p.A.. The Board in addition proposed the distribution of a dividend of Euro 0.0284 per share (before withholding taxes) from the Parent Company Net Profit, resulting in a payout ratio of 36.3% on the Parent Company Net Profit. Dividend coupon No. 7 of May 25, record date of May 26 and payment date of May 27, 2015 was proposed.

The Board of Directors on the same date approved the 2014 Corporate Governance and Ownership Structure Report, the Remuneration Report, the Illustrative Report to the Shareholders' Meeting for the appointment of the Board of Directors and

fixing of relative remuneration, the Illustrative Report to the Shareholders' Meeting for the appointment of the Board of Statutory Auditors and fixing of relative remuneration, the Illustrative Report to the Shareholders' Meeting concerning the proposal of the Board of Statutory Auditors for the appointment of the Independent Audit Firm and the Directors' Report to the Shareholders' Meeting on the proposal to authorise the purchase and utilisation of treasury shares.

Elica considers that the Guidance performance objectives announced to the market on February 14, 2014 were substantially achieved.

**On March 25, 2015**, Elica participated at the STAR Conference 2015 in Milan.

**On April 5, 2015**, Elica announced that on April 2, 2015 the slate for the renewal of the Board of Directors and the Board of Statutory Auditors of the majority shareholder FAN S.R.L., holder of 52.809% of the subscribed and paid-in share capital, was filed.

**On April 7, 2015**, Elica made available to the public at the registered office of the company, on the authorised storage mechanism IINFO ([www.iinfo.it](http://www.iinfo.it)) and on the Elica S.p.A. website at <http://corporation.elica.com>, the Annual Report comprising the Separate and Consolidated Financial Statements at December 31, 2014, the Directors' Report and the Declaration as per Article 154-bis, paragraph 5 of Legs. Decree No. 58/1998, together with the Board of Statutory Auditors' Report, the Independent Auditors' Report, the 2014 Corporate Governance and Ownership Structure Report and the Remuneration Report and the Directors' Report to the Shareholders' Meeting on the proposal to authorise the purchase and utilisation of treasury shares. The Annual Accounts and/or the Financial Statements as per Article 2429 of the Civil Code of the subsidiaries and associated companies of Elica S.p.A. and the Financial Statements of the subsidiaries as per Article 36 of the Market Regulation were made available to the public at the registered office.

**On April 29, 2015**, the Shareholders' AGM of Elica S.p.A., meeting in ordinary session, approved the 2014 Annual Accounts of Elica S.p.A., the Directors' Report, the Board of Statutory Auditors' Report and the Independent Auditors' Report.

The Shareholders' AGM also approved the distribution of a dividend of Euro 0.0284 per share (before withholding taxes) from the Parent Company Net Profit, resulting in a payout ratio of 36.3% on the Parent Company Net Profit. Dividend coupon No. 7 of May 25, record date of May 26 and payment date of May 27, 2015 was approved.

The Shareholders' AGM of Elica S.p.A. considered the content of the Remuneration Report and expressed its approval of the first section of the report and appointed K.P.M.G. S.p.A. as the auditor of accounts for the 2015-2023 period, approving their remuneration and adjustment criteria.

The Directors were appointed, who will remain in office for the years 2015, 2016 and 2017, until the Shareholders' AGM called for the approval of the 2017 Annual Accounts, which shall consist of eight members: Francesco Casoli, appointed Chairman, Giuseppe Perucchetti, Gianna Perialisi, Enrico Vita, Elio Cosimo Catania, Katiusa (Katia) Da Ros, Davide Croff and Gennaro Perialisi. Messrs. Enrico Vita, Elio Cosimo Catania, Katiusa Da Ros and Davide Croff declared their independence in accordance with the regulations in force.

The AGM also appointed the three standing members of the Board of Statutory Auditors: Gilberto Casali, Chairman, Simona Romagnoli and Franco Borioni.

The Shareholders' AGM finally approved the authorisation to purchase and utilise treasury shares, pursuant to Article 2357 and 2357 ter of the Civil Code, in order to provide the company with an important instrument of strategic and operative flexibility.

Also on **April 29, 2015**, the Board of Directors appointed Francesco Casoli, Giuseppe Perucchetti and Gianna Perialisi as executive directors of Elica S.p.A.; assessed the independence of the Directors Elio Catania, Davide Croff, Katia Da Ros and Enrico Vita, declaring them independent in accordance with Article 148, paragraph 3 of the CFA (restated in Article 147-ter, paragraph 4 of the CFA) and under Article 3.C.1. of the Self-Governance Code for listed companies; appointed Elio Catania (Chairman), Davide Croff and Enrico Vita, independent/non-executive directors as members of the Appointments and Remuneration Committee and also appointed Davide Croff (Chairman), Elio Catania and Enrico Vita, independent/non-executive

directors, as members of the Internal Control and Risk Management Committee; appointed independent director Katia Da Ros as Lead Independent Director; identified the Executive Director Francesco Casoli as the Internal Control and Risk Management System Manager; appointed the director Giuseppe Perucchetti with responsibilities for “Employment”.

Mr. Alberto Romagnoli, holding the necessary requirements pursuant to the Company By-Laws, was appointed as Executive Responsible for the Preparation of the Corporate Accounting Documents, after consultation with the Board of Statutory Auditors.

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The Interim Report at March 31, 2015 was filed today and made available to whomever making such request at the registered offices of the Company at the storage mechanism IInfo at [www.linfo.it](http://www.linfo.it) and on the Company website <http://corporation.elica.com> Investor Relations/Accounts and Reports section. The Financial Presentation concerning the Q1 2015 consolidated results will also be available on the website <http://corporation.elica.com> in the Investor Relations/Presentation section.

#### **Declaration pursuant to Article 154-bis, paragraph two, of the Consolidated Finance Act**

The Chief Executive Officer, Mr. Giuseppe Perucchetti and the Executive responsible for the preparation of corporate accounting documents, Mr. Alberto Romagnoli, declare, pursuant to Article 154-bis, second paragraph of Legs. Decree No. 58/98, that the present press release corresponds to the underlying accounting documents, records and accounting entries.

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The Elica Group has been present in the cooker hood market since the 1970's, is chaired by Francesco Casoli and led by Giuseppe Perucchetti and today is the world leader in terms of units sold. It is also a European leader in the design, manufacture and sale of motors for central heating boilers. With approximately 3,500 employees and an annual output of over 19 million units, the Elica Group has eight plants, including in Italy, Poland, Mexico, Germany, India and China. With many years' experience in the sector, Elica has combined meticulous care in design, judicious choice of material and cutting edge technology guaranteeing maximum efficiency and reducing consumption making the Elica Group the prominent market figure it is today. The Group has revolutionised the traditional image of the kitchen cooker hood: it is no longer seen as simple accessory but as a design object which improves the quality of life.

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**ATTACHMENT A**  
**Consolidated Income Statement – Q1 2015**

<i>In Euro thousands</i>	<b>Q1 15</b>	<b>Q1 14</b>
Revenues	96,283	96,729
Other operating revenues	612	3,343
Changes in inventories of finished and semi-finished goods	3,043	1,492
Increase in internal work capitalised	1,521	1,261
Raw materials and consumables	(54,675)	(54,668)
Services	(17,919)	(16,175)
Labour costs	(20,602)	(21,092)
Amortisation & Depreciation	(4,242)	(4,064)
Other operating expenses and provisions	(2,106)	(5,034)
Restructuring charges	(59)	(119)
<b>EBIT</b>	<b>1,856</b>	<b>1,673</b>
Share of profit/(loss) from associates	(4)	(5)
Financial income	31	35
Financial charges	(901)	(995)
Exchange gains/(losses)	1,122	(179)
<b>Profit before taxes</b>	<b>2,104</b>	<b>529</b>
Income taxes	(762)	122
<b>Net profit from continuing operations</b>	<b>1,342</b>	<b>651</b>
<b>Net profit from discontinued operations</b>	<b>-</b>	<b>-</b>
<b>Net profit</b>	<b>1,342</b>	<b>651</b>
of which:		
Minority interests share	173	99
Group Net Profit	1,169	552
<b><i>Basic earnings per Share (Euro/cents)</i></b>	<b>1.88</b>	<b>0.89</b>
<b><i>Diluted earnings per Share (Euro/cents)</i></b>	<b>1.88</b>	<b>0.89</b>

**ATTACHMENT B**  
**Consolidated Comprehensive Income Statement – Q1 2015**

<i>In Euro thousands</i>	Q1 15	Q1 14
<b>Net Profit</b>	<b>1,342</b>	<b>651</b>
<b>Other comprehensive profits/(losses) which may not be subsequently reclassified to net profit/(loss) for the period:</b>		
Actuarial gains/(losses) of employee defined plans	(962)	(237)
Tax effect concerning the Other profits/(losses) which may not be subsequently reclassified to the net profit/(loss) for the period	252	(17)
<b>Total other comprehensive profits/(losses) which may not be subsequently reclassified to net profit/(loss) for the period, net of the tax effect</b>	<b>(710)</b>	<b>(254)</b>
<b>Other comprehensive profits/(losses) which may be subsequently reclassified to net profit/(loss) for the period:</b>		
Exchange differences on the conversion of foreign financial statements	7,262	(677)
Net change in cash flow hedges	307	(627)
Tax effect concerning the Other profits/(losses) which may be subsequently be reclassified to the net profit/(loss) for the period	(84)	172
<b>Total other comprehensive profits/(losses) which may be subsequently reclassified to net profit/(loss) for the period, net of the tax effect</b>	<b>7,485</b>	<b>(1,132)</b>
<b>Total other comprehensive income statement items, net of the tax effect:</b>	<b>6,775</b>	<b>(1,386)</b>
<b>Total comprehensive profit/(loss)</b>	<b>8,117</b>	<b>(735)</b>
of which:		
Minority interests share	998	132
Group comprehensive profit/(loss)	7,119	(867)

**ATTACHMENT C - Consolidated Balance Sheet at December 31, 2015**

<i>In Euro thousands</i>	<b>Mar 31, 15</b>	<b>Dec 31, 14</b>
Property, plant & equipment	93,047	88,014
Goodwill	46,202	44,911
Other intangible assets	27,439	26,660
Investments in associated companies	1,431	1,437
Other receivables	216	182
Tax receivables	5	5
Deferred tax assets	16,126	15,265
AFS financial assets	156	156
Derivative financial instruments	1	1
<b>Total non-current assets</b>	<b>184,623</b>	<b>176,631</b>
Trade and financial receivables	68,352	63,456
Inventories	65,183	57,609
Other receivables	8,583	6,935
Tax receivables	8,713	7,330
Derivative financial instruments	5	146
Cash and cash equivalents	34,993	35,241
<b>Current assets</b>	<b>185,829</b>	<b>170,717</b>
<b>Total Assets</b>	<b>370,452</b>	<b>347,348</b>
Liabilities for post-employment benefits	11,875	12,752
Provisions for risks and charges	5,402	5,441
Deferred tax liabilities	5,353	4,910
Finance leases and other lenders	11	12
Bank loans and mortgages	25,785	29,277
Other payables	4,085	4,786
Tax payables	537	568
Derivative financial instruments	150	146
<b>Non-current liabilities</b>	<b>53,198</b>	<b>57,892</b>
Provisions for risks and charges	2,389	3,006
Finance leases and other lenders	13	12
Bank loans and mortgages	74,149	57,364
Trade payables	96,182	88,238
Other payables	15,247	16,394
Tax payables	4,580	6,719
Derivative financial instruments	1,750	2,113
<b>Current liabilities</b>	<b>194,310</b>	<b>173,846</b>
Share capital	12,665	12,665
Capital reserves	71,123	71,123
Hedging, translation and stock option reserve	(2,951)	(9,585)
Reserve for actuarial gains/losses	(3,858)	(3,188)
Treasury shares	(3,551)	(3,551)
Retained earnings	42,639	39,894
Group Profit	1,169	2,592
<b>Group shareholders' equity</b>	<b>117,236</b>	<b>109,950</b>
Capital and reserves of minority interests	5,535	4,766
Minority interest profit	173	894
<b>Minority interest equity</b>	<b>5,708</b>	<b>5,660</b>
<b>Consolidated shareholders' equity</b>	<b>122,944</b>	<b>115,610</b>
<b>Total liabilities and equity</b>	<b>370,452</b>	<b>347,348</b>



**ATTACHMENT D - Consolidated Cash Flow Statement at March 31, 2015**

<i>In Euro thousands</i>	<b>Mar 31, 15</b>	<b>Mar 31, 14</b>
<b>Opening cash and cash equivalents</b>	<b>35,241</b>	<b>27,664</b>
EBIT - Operating profit	1,856	1,673
Amortisation, depreciation and write-downs	4,242	4,064
EBITDA	6,098	5,737
Trade working capital	(3,448)	(2,225)
Other working capital accounts	(5,786)	(3,580)
Income taxes paid	(1,601)	(1,421)
Change in provisions	(2,626)	224
Other changes	(85)	(1,447)
<b>Cash flow from operating activity</b>	<b>(7,447)</b>	<b>(2,711)</b>
Net increases	(5,693)	(2,644)
Intangible assets	(1,780)	(1,673)
Property, plant & equipment	(3,911)	(974)
Equity investments and other financial assets	(2)	3
Acquisition/Sale of investments	0	44
<b>Cash flow from investments</b>	<b>(5,693)</b>	<b>(2,600)</b>
(Acquisition)/Sale of treasury shares	0	0
Other movements in share capital	0	0
Dividends	(729)	0
Increase (decrease) financial payables	12,323	4,158
Net changes in other financial assets/liabilities	(113)	876
Interest paid	(799)	(878)
<b>Cash flow from financing activity</b>	<b>10,682</b>	<b>4,156</b>
<b>Change in cash and cash equivalents</b>	<b>(2,458)</b>	<b>(1,155)</b>
<b>Effect of exchange rate change on liquidity</b>	<b>2,210</b>	<b>(178)</b>
<b>Closing cash and cash equivalents</b>	<b>34,993</b>	<b>26,331</b>